

## Message Text

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PAGE 01 STATE 207248  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COM/BEWT/EE/SSLOTARSKI/BFC  
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COM/BEWT/EE/RDSEVERANCE  
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COM/BEWT/TDAD/RSTECHSCHULTE  
STATE/EUR/EE/GBOUTIN

-----119250 310104Z /61

R 302023Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY WARSAW

UNCLAS STATE 207248

E.O. 11652:NA

TAGS: EEWT, PL

SUBJECT: FOLLOW-UP ON COMMERCE DAS REICH'S VISIT TO POLAND

REF: (A) WARSAW 5238

1. DURING DAS REICH'S JULY MEETINGS WITH POLISH OFFICIALS  
SEVERAL PROPOSALS WERE DISCUSSED FOR EXPANDING U.S.-  
POLISH COMMERCIAL RELATIONS (REF. A). EMBASSY'S  
ASSISTANCE IS REQUESTED IN OUR FOLLOW-UP ON THESE DIS-  
CUSSIONS. WE WOULD ESPECIALLY APPRECIATE ANY INFORMATION  
AND SUGGESTIONS EMBASSY CAN DEVELOP CONCERNING THE  
FOLLOWING POINTS:

A. WHICH ARE THE SEVEN TO TEN LARGE PROJECTS OF TOTAL  
VALUE 5 TO 6 BILLION DOLLARS WHICH POLES WILL CONTRACT IN  
1978 AND STATUS OF NEGOTIATIONS?

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B. WHICH ARE THE AGRICULTURAL (CROP PRODUCTION, ANIMAL  
HUSBANDRY, AND FOOD PROCESSING) AND CHEMICAL PROJECTS ON  
WHICH NEGOTIATIONS MAY BE RESUMED. WHAT IS THEIR STATUS  
AND HOW SERIOUS THE POLISH INTENT?

C. HOW CAN WE BEST GO ABOUT IDENTIFYING THE TRADE

OPPORTUNITIES CREATED BY POLAND'S NEW EMPHASIS ON

MODERNIZATION OF EXISTING PLANTS.

D. WHAT ARE THE POSSIBILITIES FOR REACTIVATION OF THE GM  
VAN PROJECT? WHAT WILL BE REQUIRED. CHRISTOPHER

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REPORTS, VISITS  
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**Review Markings:**  
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